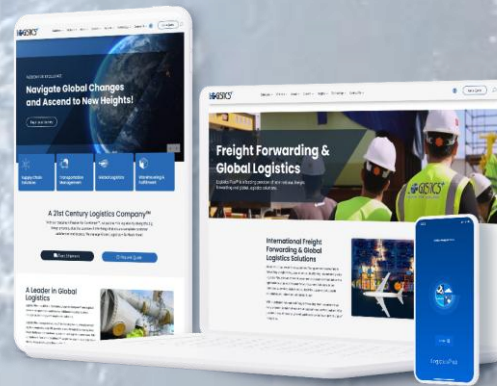




MEDIA & PRESS KIT



A 21st Century Logistics Company™

logisticsplus.com



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Founded in 1996



Jim Berlin founded Logistics Plus, Inc. in 1996 with only three employees, one customer, and a \$120,000 purchase order from our first customer, GE Transportation. Today, the company has annual global sales approaching \$1 billion, 1,200 employees, and thousands of customers.



Jim Berlin
Founder & CEO

Jim is a native of NYC who attended the University of Buffalo (he's also a huge Buffalo Bills fan!). The first 20 years of his career were spent in the less-than-truckload industry, where he worked as a driver, dockworker, and terminal manager. Jim founded Logistics Plus in 1996 with only three employees and a \$120,000 purchase order to manage domestic inbound transportation for GE Transportation, a division of General Electric. That business would eventually grow into a worldwide global supply chain partnership, allowing the company to add new customers across many industries.

Today, Logistics Plus has annual global sales approaching \$1 billion, serving over 2,000 customers and employing more than 1,400 employees in over 50 countries worldwide. The company is routinely recognized as one of the fastest-growing privately owned companies, a top 3PL, and a great place to work. Ernst & Young (EY) recognized Jim as a regional "Entrepreneur of the Year" in 2004. In 2005, he was named to the lifelong EY Entrepreneur World Hall of Fame. Jim is also a member of the Business Advisory Council for the Federal Reserve Bank of Cleveland. Among his many philanthropic activities, Jim was one of three business leaders from the United States appointed by the U.S. government in 2024 to the International Business Advisory Council for Ukraine. As Jim said, "I am confident that working together, we can serve as the 'tip of the shovel' of international business engagement in Ukraine at this critical time and onward to rebuild the country."



Yuriy Ostapyak
Chief Operating Officer

Yuriy Ostapyak joined Logistics Plus (LP) in 2005, beginning a 20-year career that spanned sales and management, trucking and warehousing, freight forwarding, third-party logistics, and global procurement. Currently overseeing all global and domestic operations, Ostapyak has played a key role in LP's continued success as one of the fastest-growing privately owned companies in the U.S., with notable awards from Inc. 5000, Global Trade magazine, Transport Topics, and Great Place to Work®, among others.

Since his appointment, Ostapyak has pioneered LP's transition from a logistics company to a supply chain management company that not only delivers logistics services but offers highly specialized solutions for top Fortune 50 companies in the realms of IT, IT infrastructure, and business intelligence. He consistently produces innovative, positive results for customers and business units across the board by identifying and resolving complex issues that reduce costs, uncover waste, and drive profitability and effectiveness. He continues using his expertise in closing complex acquisitions, negotiating terms, financial conditions, and third-party financing to establish global foreign exchange and Global Reconciliation/Netting structures worldwide.

Yuriy holds degrees in International Business and Marketing (Edinboro University of Pennsylvania) and International Economics (Kyiv National Economic University).



Jim Berlin

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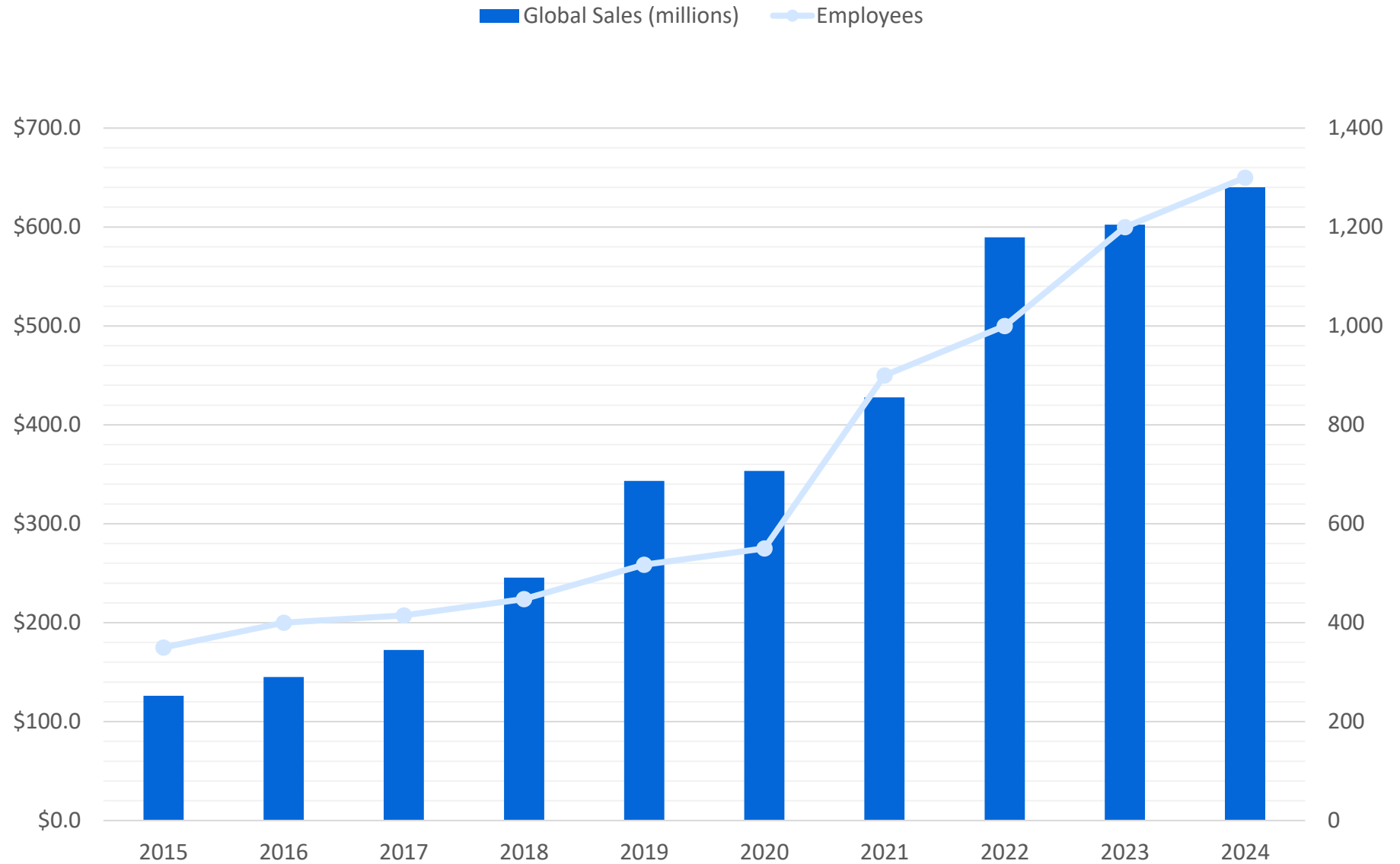


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Media Contacts

Recent Growth



We Continue to Adapt to Change

1996

Logistics Plus is founded by Jim Berlin when he was given a one-year, three-person purchase order for \$120,000 to manage inbound logistics for GE Transportation (now Wabtec Corp.)



2001

The Logistics Plus team heroically rallies after 9/11 by coordinating the first air charter from Europe to the U.S. post-attack to keep our clients supply line running.



2011

Logistics Plus acquires Horizon Logistics, with offices in Texas, North Carolina, and California, adding additional freight forwarding and solar industry experience to the company.



2016

Logistics Plus on-boards WeWork as a global client. LP would build out a global FF&E network that helped WeWork open almost 2,000 new offices in 30 countries within four years.



2018

After a successful pilot program in the U.S., Google signs Logistics Plus to a long-term global contract to help bring its consumer products (Pixel, Nest, Speakers) to global markets.



2020

The LP Medical division is formed at the start of the COVID pandemic to source, warehouse, and distribute millions of pieces of PPE to organizations worldwide.



2023

Logistics Plus acquires Netherlands-based company Jan Krediet to expand its European footprint and operations. Jan Krediet was founded in 1924.



2024

Logistics Plus CEO Jim Berlin is one of eighteen business leaders in the World named to a special Business Advisory Council (BAC) to support Ukraine's economic stability and future growth.



We have global scale



Over **75,000 TEUs** managed annually worldwide.



Over **12 million tons** of airfreight managed annually worldwide.



Over **600 thousand** parcel, LTL and truckload shipments managed annually.



Over **11 million square feet** of global warehouse space.



We Celebrate Our Global Diversity

Fifty country flags fly on top of our global headquarters in Erie, PA.

Each flag represents the nationality of one of our employees (we have more than 50).



We have a Great Place to Work



Logistics Plus has been certified as a Great Place[®] to Work for the past eight years and a top medium workplace in two recent years.

**Inc. Best
Workplaces**

**Great
Place
To
Work[®]**

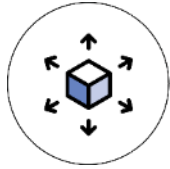
**Inc.
Best in
Business**

We've Been Plastic Neutral Since 2020



- Logistics Plus is helping **Ocean Integrity** remove **thousands of tons** of plastic waste from our oceans every year.
- We have received **plastic neutrality certification** each of the past five years.
- We have helped **save the global economy an estimated \$117,612,000** helping combat waste and inflation worldwide.
- There is a standard that **converts the plastic removed into carbon saved** and we are working for it to be universally recognized.
- Members of the **SmartWay Transport Initiative** since 2010 with the goal of reducing our impact on the environment.
- In 2022, we were tied among all partners for managing **the lowest amount of CO2 emissions/mile**.
- Total partnership **savings of 248.9 million barrels of oil**, \$33.4 billion in fuel costs and 119 million tons of air pollutants.

We Cover Every Supply Chain Link



3.5PL™, 4PL, Supply Chain & Technology Solutions

- 3.5PL™, 4PL, Supply Chain & Tech. Solutions
- 4PL & Supply Chain Consulting
- Dedicated On-Site Resources
- Global Sourcing & Procurement
- LP FAS™ Freight Audit & Payment Solutions
- Shippers' Interest Cargo Insurance
- Linguistics & Translation Services
- Global Supply Chain Control Towers
- MyLogisticsPlus™ Global Dashboards & BI
- Industry-Specific Solutions:
 - + Alcohol & Spirits
 - + Aerospace, Aviation & Defense
 - + Automotive
 - + Chemicals & Refining
 - + Consumer Products
 - + Cyber School & Education
 - + FF&E Logistics
 - + Financial Services & Data Centers
 - + Government & Military
 - + IT Infrastructure
 - + Manufacturing
 - + Motorsports, Yacht & Commercial Craft
 - + Oil & Gas
 - + Pharma & Healthcare
 - + Retail & Distribution
 - + Solar & Renewable Energy



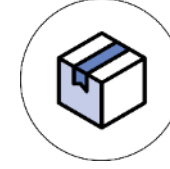
North American Transportation Management

- Standard Less-Than-Truckload (LTL)
- Volume, Guaranteed & Expedited
- Trade Shows & Events
- Dry Van, Flat Bed & Refrigerated Truckload
- Expedited & Exclusive Use
- Cross-Border U.S. / Canada / Mexico
- Parcel & Small Package
- Rail & Intermodal
- Domestic Air & Ocean
- Freight Audit & Payment
- Freight Claims Management
- eShipPlus™ & MyLogisticsPlus™ Transportation
- Management System (TMS)
- MyFreightTrends™ Dashboards & Analytics



International Freight Forwarding & Global Logistics

- Import & Export Services
- Air Freight Forwarding & Air Charters
- Ocean Freight Forwarding (FCL & LCL)
- Hand Carry Services
- Break Bulk & Heavy-Lift Project Cargo
- Over Dimensional, Oversized & OOG
- Customs Clearance & Trade Compliance
- Licensed Customs Brokerage
- Remote Location Filing (RLF)
- Compliance Consulting & Training
- Free Trade Agreement Compliance & Audits
- Importer of Record (IOR) & Exporter of Record (EOR)
- Amazon International Shipping
- eWorldPlus™ & MyLogisticsPlus™ Cargo Management Tools



Warehousing, Fulfillment & Installations

- Inbound & Outbound Turnkey Process
- Inventory Management
- Pick, Pack & Ship
- Order Entry & Reporting
- Call Center & Returns Management
- Amazon Prep & Storage
- FBA & FBM Services
- Final Mile Deliveries & Installations
- Multiple Bonded Warehouses in U.S.
 - + LP-managed warehouses across North America comprising over 8M square feet
 - + Over a half dozen warehouses across Europe and Asia comprising an additional 2M+ square feet
 - + Additional virtual warehouses wherever they are needed



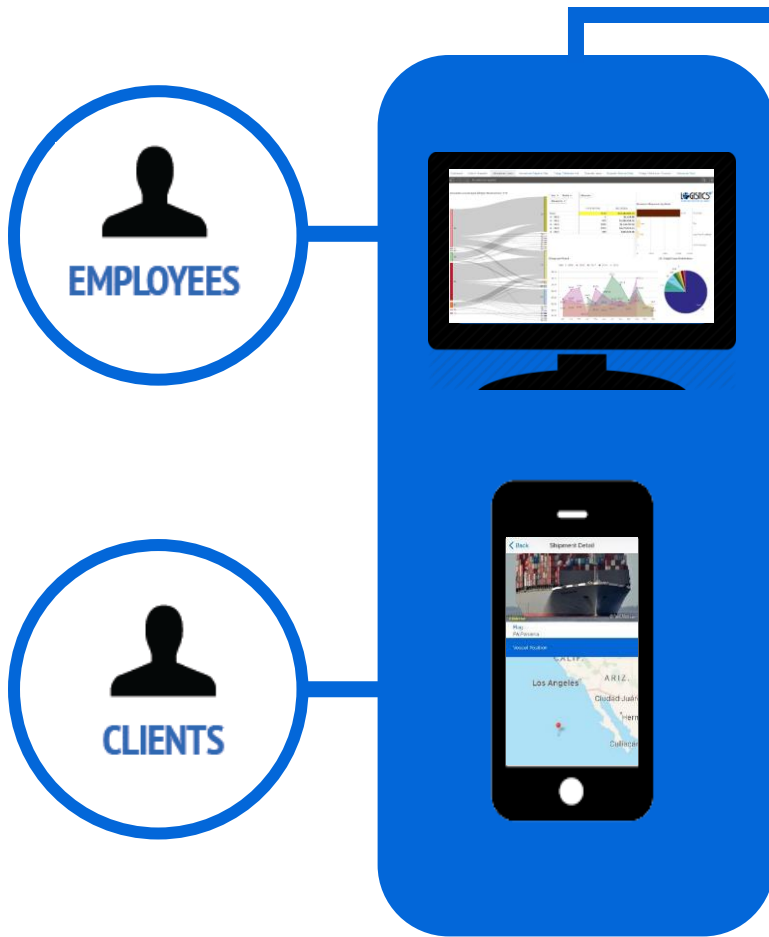
We're
Highly
Regarded





Our global footprint is comprehensive

We have World-Class Technology



mylogisticsplus™

MyLogisticsPlus™ is our custom-built portal, personalized to meet our clients' specific integration, data processing, process flow, visualization, analytics and reporting requirements.

CargoWise One

Our integrated global logistics and back office platform for freight forwarding, customs clearance, warehousing (WMS), and more.

eworldplus™

Our CargoWise One-integrated client portal for real-time global shipment quoting, cargo tracking, warehousing, and more.

eshipplus™

Our proprietary North American transportation management system (TMS) designed to be extremely flexible and user-friendly for quoting, tracking, booking, and more.

transtream

Our integrated global multi-carrier omni-channel high-speed shipping platform for e-commerce, drop shipping, fulfillment and more.

Qlik

Qlik is a 11-year Gartner Magic Quadrant Leader platform that powers our business intelligence (BI) and analytics.

PartnerLink

Our B2B data interchange solution for easy integration with EDI and non-EDI partners, ERP Systems and eCommerce platforms.

VeraCore

Our E-commerce Fulfillment Suite: OMS+WMS, robust API connectivity and plug & play integration with all major shopping carts and marketplaces.

FF&Eplus™

A fully customized, turnkey management system for Furniture, Fixtures & Equipment (FF&E) customers.



“

Getting it done ...

I have known Jim and many at Logistics Plus for the 20 years I've been with General Electric. He has built a **solid reputation** in placing the **customer first**...always. Jim and his team are known for getting it done...period. Jim will tell you LP was **born from the rib of GE** and I agree in how he runs the company and drives to ensure **the customer is taken care of at every turn**.

General Electric (GE) Executive

”



“

Out of the box ...

LP is an **“out of the box” full-service provider** with a dedicated leadership team and operational staff. Putting the **customer first** along with the **can-do attitude** and fearless management of all types of transactions has brought the company success. This is evidenced by LP's **continued growth** and extensive footprint.

Freight Forwarding Company Executive

”

Summary

We are the logistics company that says “**yes**” to any logistics or supply chain challenge.

We are large enough to cover every link in your supply chain, but **flat** and **responsive** to your needs.

We put the “**plus**” in logistics by doing the countless things that ensure your satisfaction and success.

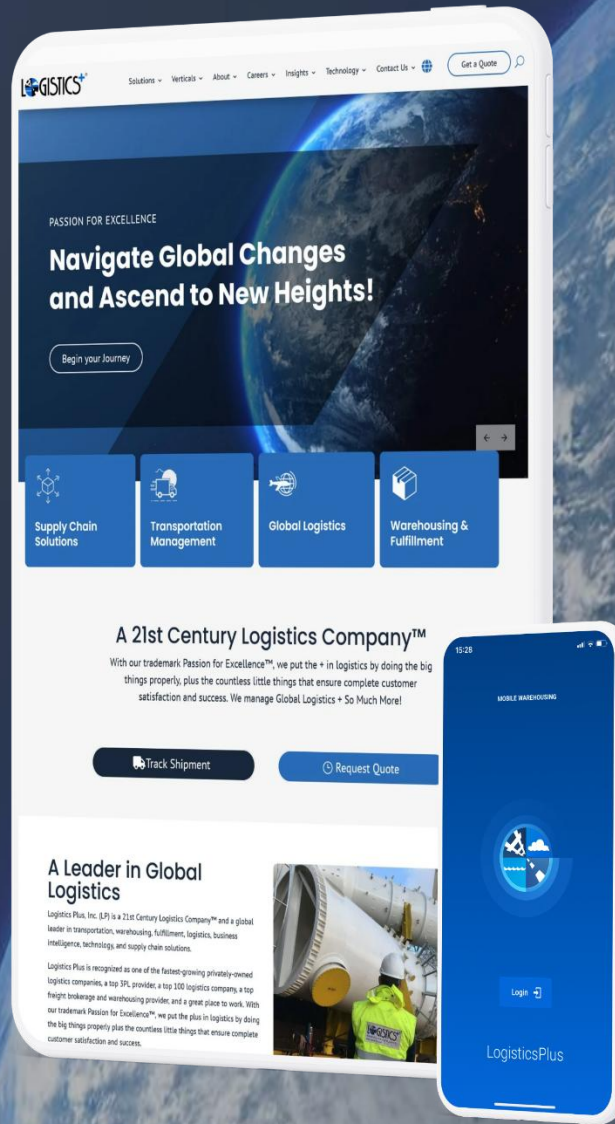
We have *passion for excellence* in all that we do.



- This **Media & Press Kit** can be [downloaded as a ZIP file](#) with the Logistics Plus logo (PNG, JPG, and EPS) and photography. Additional resources are available on the Logistics Plus website at <https://www.logisticsplus.com/about-us/>.



Media Resources



Tariffs, pandemics, wars, droughts, labor strikes ...
WHEN THE WORLD CHANGES,



DELIVERS!

logisticsplus.com/changes